

**Ngon Coffee Company Limited**

Financial Statements for the year ended  
31 March 2024

**Ngon Coffee Company Limited**  
**Corporate Information**

**Investment Certificate No.** 5403302044

3 February 2009

The Investment Certificate has been amended several times, the most recent of which is by the Investment Registration Certificate No. 5403302044 dated 12 October 2023. The Investment Certificate, Investment Registration Certificate and their amendments were issued by the People's Committee of Dak Lak Province and are valid for 50 years from the date of the initial Investment Certificate.

**Enterprise Registration Certificate No.**

6000916516

3 February 2009

The Enterprise Registration Certificate has been amended several times, the most recent of which is by the Enterprise Registration Certificate No. 6000916516 dated 11 October 2018. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Dak Lak Province.

**Members' Council**

Mr. Bandi Mohan Krishna	Chairman (from 5 May 2023)
	Member (until 4 May 2023)
Mr. Challa Rajendra Prasad	Chairman (until 4 May 2023)
Mr. Naga Bhairava Sudhakar	Member
Mr. Challa Srishant	Member
Mr. Aluri Chandra Sekhara Rao	Member
Mr. Shyam Sunder	Member
Ms. Aluri Renuka	Member
Mr. Sudhakar Ambati	Member (from 4 January 2024)
Mr. Vipin K Singal	Member (until 3 January 2024)

**Board of Directors**

Mr. Challa Srishant	General Director
Mr. Aluri Chandra Sekhara Rao	Deputy General Director
Mr. Naga Bhairava Sudhakar	Deputy General Director
Mr. Shyam Sunder	Deputy General Director
Mr. Bandi Mohan Krishna	Deputy General Director (from 5 May 2023)

**Registered Office**

Cu Kuin Industrial Complex  
Dray Bhang Commune  
Cu Kuin District  
Dak Lak Province  
Vietnam

**Auditor**

KPMG Limited  
Vietnam

## **Ngon Coffee Company Limited**

### **Statement of the Board of Directors**

The Board of Directors of Ngon Coffee Company Limited ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 March 2024.

The Company's Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Directors:

- (a) the financial statements set out on pages 5 to 29 give a true and fair view of the financial position of the Company as at 31 March 2024, and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company's Board of Directors has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Directors



*Naga Bhairava Sudhakar*  
Deputy General Director

Dak Lak Province, 27 May 2024





KPMG Limited Branch  
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115 Nguyen Hue Street, Ben Nghe Ward  
District 1, Ho Chi Minh City, Vietnam  
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## **INDEPENDENT AUDITOR'S REPORT**

### **To the Investor Ngon Coffee Company Limited**

We have audited the accompanying financial statements of Ngon Coffee Company Limited ("the Company"), which comprise the balance sheet as at 31 March 2024, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 27 May 2024, as set out on pages 5 to 29.

### **Management's Responsibility**

The Company's Board of Directors is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Ngõn Coffee Company Limited as at 31 March 2024 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

### KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No.: 24-01-00282-24-1



Nguyễn Thủy Ninh  
Practicing Auditor Registration  
Certificate No. 4623-2023-007-1  
*Deputy General Director*

Trieu Tich Quyen  
Practicing Auditor Registration  
Certificate No. 4629-2023-007-1

Ho Chi Minh City, 27 May 2024





**Ngon Coffee Company Limited**  
**Balance sheet as at 31 March 2024**

**Form B 01 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/3/2024 VND	1/4/2023 VND
<b>ASSETS</b>				
<b>Current assets</b> (100 = 110 + 130 + 140 + 150)	<b>100</b>		<b>1,651,653,523,678</b>	<b>1,136,139,401,416</b>
<b>Cash</b>	<b>110</b>	<b>4</b>	<b>240,988,008,334</b>	<b>101,483,905,175</b>
Cash	111		240,988,008,334	101,483,905,175
<b>Accounts receivable – short-term</b>	<b>130</b>		<b>529,468,737,781</b>	<b>599,775,206,212</b>
Accounts receivable from customers	131	5	448,545,958,134	564,509,193,951
Prepayments to suppliers	132	6	79,136,640,495	34,439,697,261
Other short-term receivables	136		1,786,139,152	826,315,000
<b>Inventories</b>	<b>140</b>	<b>7</b>	<b>788,532,955,474</b>	<b>373,253,137,407</b>
Inventories	141		788,532,955,474	373,253,137,407
<b>Other current assets</b>	<b>150</b>		<b>92,663,822,089</b>	<b>61,627,152,622</b>
Short-term prepaid expenses	151		3,864,791,722	522,500,006
Deductible value added tax	152	12(b)	85,942,558,887	60,809,267,814
Taxes receivable from State Treasury	153		2,856,471,480	295,384,802
<b>Long-term assets</b> (200 = 210 + 220 + 240 + 260)	<b>200</b>		<b>1,925,894,038,603</b>	<b>1,168,912,482,069</b>
<b>Accounts receivable – long-term</b>	<b>210</b>		<b>7,459,874,600</b>	<b>7,459,874,600</b>
Other long-term receivables	216		7,459,874,600	7,459,874,600
<b>Fixed assets</b>	<b>220</b>		<b>1,008,792,493,748</b>	<b>1,127,713,017,096</b>
Tangible fixed assets	221	8	1,008,792,493,748	1,127,713,017,096
Cost	222		1,767,836,771,048	1,757,168,198,489
Accumulated depreciation	223		(759,044,277,300)	(629,455,181,393)
<b>Long-term work in progress</b>	<b>240</b>		<b>896,554,362,337</b>	<b>27,037,441,212</b>
Construction in progress	242	9	896,554,362,337	27,037,441,212
<b>Other long-term assets</b>	<b>260</b>		<b>13,087,307,918</b>	<b>6,702,149,161</b>
Long-term prepaid expenses	261	10	13,087,307,918	6,702,149,161
<b>TOTAL ASSETS (270 = 100 + 200)</b>	<b>270</b>		<b>3,577,547,562,281</b>	<b>2,305,051,883,485</b>

*The accompanying notes are an integral part of these financial statements*

**Ngon Coffee Company Limited**  
**Balance sheet as at 31 March 2024 (continued)**

**Form B 01 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*


	Code	Note	31/3/2024 VND	1/4/2023 VND
<b>RESOURCES</b>				
<b>LIABILITIES (300 = 310 + 330)</b>	<b>300</b>		<b>1,744,427,437,699</b>	<b>917,404,874,485</b>
<b>Current liabilities</b>	<b>310</b>		<b>979,119,580,663</b>	<b>444,030,271,855</b>
Accounts payable to suppliers	311	11	45,501,282,671	58,128,257,435
Advances from customers	312		1,904,789,830	-
Taxes payable to State Treasury	313	12(a)	5,324,937,556	284,872,225
Payables to employees	314		19,600,817,086	-
Accrued expenses	315	13	39,011,043,923	32,202,901,697
Other short-term payables	319		108,038,498	79,550,328
Short-term borrowings	320	14(a)	867,668,671,099	353,334,690,170
<b>Long-term liabilities</b>	<b>330</b>		<b>765,307,857,036</b>	<b>473,374,602,630</b>
Long-term borrowings	338	14(b)	765,307,857,036	473,374,602,630
<b>EQUITY (400 = 410)</b>	<b>400</b>		<b>1,833,120,124,582</b>	<b>1,387,647,009,000</b>
<b>Owner's equity</b>	<b>410</b>	<b>15</b>	<b>1,833,120,124,582</b>	<b>1,387,647,009,000</b>
Contributed capital	411	16	530,000,000,000	530,000,000,000
Other capital	414		227,910,000,000	-
Retained profits	421		1,075,210,124,582	857,647,009,000
- Retained profits brought forward	421a		629,737,009,000	444,310,532,217
- Net profit for the year	421b		445,473,115,582	413,336,476,783
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	<b>440</b>		<b>3,577,547,562,281</b>	<b>2,305,051,883,485</b>

27 May 2024

Prepared by:

  
**Aluri Chandra Sekhara Rao**  
*Deputy General Director*

Approved by:

  
**Naga Bhairava Sudhakar**  
*Deputy General Director*

*The accompanying notes are an integral part of these financial statements*



**Ngon Coffee Company Limited**  
**Statement of income for the year ended 31 March 2024**

**Form B 02 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

			<b>For the year ended</b>	
	<b>Code</b>	<b>Note</b>	<b>31/3/2024 VND</b>	<b>31/3/2023 VND</b>
Revenue from sale of goods	01	18	3,349,264,619,765	1,902,674,732,452
Revenue deductions	02	18	-	1,832,180,000
Net revenue (10 = 01 - 02)	10	18	3,349,264,619,765	1,900,842,552,452
Cost of sales	11		2,727,466,829,708	1,411,087,750,171
Gross profit (20 = 10 - 11)	20		621,797,790,057	489,754,802,281
Financial income	21	19	65,678,550,108	15,175,691,141
Financial expenses	22	20	145,747,626,899	15,039,679,168
<i>In which: Interest expense</i>	23		80,009,682,835	13,921,542,005
Selling expenses	25	21	46,693,205,738	58,128,085,101
General and administration expenses	26	22	50,099,105,819	14,814,426,649
Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}	30		444,936,401,709	416,948,302,504
Other income	31		1,327,625,250	-
Other expenses	32		790,911,377	3,611,825,721
Results of other activities (40 = 31 - 32)	40		536,713,873	(3,611,825,721)
Accounting profit before tax (50 = 30 + 40)	50		445,473,115,582	413,336,476,783
Income tax expense – current	51	24	-	-
Income tax expense – deferred	52	24	-	-
Net profit after tax (60 = 50 - 51 - 52)	60		445,473,115,582	413,336,476,783

27 May 2024



Prepared by:

Aluri Chandra Sekhara Rao  
Deputy General Director

Approved by:

*(Signature)*  
Naga Bhairava Sudhakar  
Deputy General Director

*The accompanying notes are an integral part of these financial statements*



**Ngon Coffee Company Limited**

**Statement of cash flows for the year ended 31 March 2024 (Indirect method)**

**Form B 03 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code Note	For the year ended 31/3/2024 VND	31/3/2023 VND
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Accounting profit before tax	01	445,473,115,582	413,336,476,783
Adjustments for			
Depreciation	02	129,636,776,995	73,354,980,230
Exchange losses/(gains) arising from revaluation of monetary items denominated in foreign currencies	04	24,881,640,961	(6,439,272,902)
Gains from disposals of fixed assets	05	(54,781,888)	-
Interest income	05	(1,704,231)	(2,489,200)
Interest expense	06	80,009,682,835	13,921,542,005
Operating profit before changes in working capital	08	679,944,730,254	494,171,236,916
Change in receivables and other assets	09	97,730,662,921	(307,293,060,814)
Change in inventories	10	(415,279,818,067)	(133,134,138,592)
Change in payables and other liabilities	11	11,194,188,622	42,128,979,111
Change in prepaid expenses	12	(9,727,450,473)	(2,676,552,111)
		363,862,313,257	93,196,464,510
Interest paid	14	(69,513,865,736)	(11,536,222,994)
Net cash flows from operating activities	20	294,348,447,521	81,660,241,516
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payments for additions to fixed assets and other long-term assets	21	(930,215,350,109)	(537,261,420,715)
Proceeds from disposals of fixed assets	22	70,000,000	-
Receipts of interest	27	1,704,231	2,489,200
Net cash flows from investing activities	30	(930,143,645,878)	(537,258,931,515)

*The accompanying notes are an integral part of these financial statements*

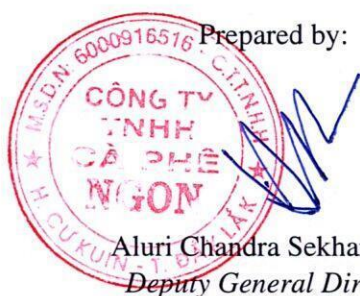
**Ngon Coffee Company Limited**  
**Statement of cash flows for the year ended 31 March 2024**  
**(Indirect method – continued)**

**Form B 03 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	For the year ended 31/3/2024 VND	31/3/2023 VND
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowings	33		2,686,719,516,208	1,529,587,193,459
Payments to settle loan principals	34		(1,915,422,678,243)	(910,948,746,751)
Payments of profits distribution	36		-	(113,100,000,000)
Net cash flows from financing activities	40		771,296,837,965	505,538,446,708
Net cash flows during the year (50 = 20 + 30 + 40)	50		135,501,639,608	49,939,756,709
Cash at beginning of the year	60		101,483,905,175	51,839,740,571
Effect of exchange rate fluctuations on cash	61		4,002,463,551	(295,592,105)
Cash at end of the year (70 = 50 + 60 + 61)	70	4	240,988,008,334	101,483,905,175


27 May 2024

Prepared by:



Aluri Chandra Sekhara Rao  
Deputy General Director

Approved by:

  
Naga Bhairava Sudhakar  
Deputy General Director

*The accompanying notes are an integral part of these financial statements*

**Ngon Coffee Company Limited**  
**Notes to the financial statements for the year ended 31 March 2024**

**Form B 09 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

**1. Reporting entity**

**(a) Ownership structure**

Ngon Coffee Company Limited (“the Company”) is incorporated as a limited liability company in Vietnam.

**(b) Principal activities**

The principal activities of the Company are to manufacture instant coffee and trade materials, fuels and kinds of instant coffee for processing.

**(c) Normal operating cycle**

The normal operating cycle of the Company is generally within 12 months.

**(d) The Company’s headcounts**

As at 31 March 2024, the Company had 624 employees (1/4/2023: 448 employees).

**2. Basis of preparation**

**(a) Statement of compliance**

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

**(b) Basis of measurement**

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

**(c) Annual accounting period**

The annual accounting period of the Company is from 1 April to 31 March.

**(d) Accounting and presentation currency**

The Company’s accounting currency is Vietnam Dong (“VND”), which is also the currency used for financial statements presentation purposes.



**Ngon Coffee Company Limited**

**Notes to the financial statements for the year ended 31 March 2024 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**3. Significant accounting policies**

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

**(a) Foreign currency transactions**

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

**(b) Cash**

Cash comprises cash balances and call deposits.

**(c) Accounts receivable**

Trade and other receivables are stated at cost less allowance for doubtful debts.

**(d) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items in the ordinary course of business, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

**Ngon Coffee Company Limited**

**Notes to the financial statements for the year ended 31 March 2024 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(e) Tangible fixed assets**

**(i) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 25 years
▪ machinery and equipment	10 years
▪ motor vehicles	5 years
▪ office equipment	5 years
▪ other tangible fixed assets	10 years

**(f) Construction in progress**

Construction in progress represents the costs of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

**(g) Long-term prepaid expenses**

***Tools and instruments***

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over a period ranging from 2 to 3 years.

**(h) Accounts payable**

Trade and other payables are stated at their costs.



**Ngon Coffee Company Limited**

**Notes to the financial statements for the year ended 31 March 2024 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(i) Provision**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

**(j) Contributed capital**

Contributed capital is recognised on the contribution date at the actual amount contributed less any directly attributable transaction costs.

**(k) Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.



**Ngon Coffee Company Limited**

**Notes to the financial statements for the year ended 31 March 2024 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(l) Revenue and other income**

**(i) Goods sold**

Revenue from sale of goods is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sale discounts stated on the invoice.

**(ii) Interest income**

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

**(m) Leases payment**

Leases in terms of which the Company, as lessee, does not assume substantially all the risks and rewards of ownership are classified as operating leases and are not recognised in the balance sheet.

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

**(n) Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

**(o) Related parties**

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***(p) Comparative information**

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year.

Comparative information as at 1 April 2023 was derived from the balances and amounts reported in the Company's financial statements as at and for the year ended 31 March 2023.

**4. Cash**

	<b>31/3/2024 VND</b>	<b>1/4/2023 VND</b>
Cash on hand	138,962,244	209,818,211
Cash at banks	240,849,046,090	101,274,086,964
	<hr/>	<hr/>
	240,988,008,334	101,483,905,175
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**5. Accounts receivable from customers****Accounts receivable from customers detailed by significant customers**

	<b>31/3/2024 VND</b>	<b>1/4/2023 VND</b>
Ground Up Coffee & Tea LLC	97,521,104,475	89,276,044,616
Super FI (M) Sdn. Bhd.	103,441,014,173	8,282,736,000
PT Harum Alam Segar	95,744,981,600	33,417,326,800
Mokate SP. z o.o.	69,557,217,840	22,298,184,295
Strauss Coffee B.V	-	140,227,935,236
SCML (Thailand) Co., Ltd	-	103,634,546,400
Other customers	82,281,640,046	167,372,420,604
	<hr/>	<hr/>
	448,545,958,134	564,509,193,951
	<hr/>	<hr/>

As at 31 March 2024, accounts receivable from customers with the carrying value of VND448,546 million (1/4/2023: VND564,509 million) were pledged with banks as security for loans granted to the Company (Note 14).



**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***6. Prepayments to suppliers**

	<b>31/3/2024</b> <b>VND</b>	<b>1/4/2023</b> <b>VND</b>
ALC Construction Joint Stock Company	17,145,343,890	-
Hop Nhat Thanh Construction Company Limited	12,596,603,447	10,852,870,734
Ecom Agroindustrial Corp. Ltd.	3,389,061,225	5,924,621,311
Martech Company Limited	322,630,000	3,453,989,920
Other suppliers	45,683,001,933	14,208,215,296
	<hr/>	<hr/>
	79,136,640,495	34,439,697,261
	<hr/>	<hr/>
<i>In which:</i>		
Prepayments for purchase of fixed assets and other long-term assets	65,216,182,340	18,959,925,125
	<hr/>	<hr/>

**7. Inventories**

	<b>31/3/2024</b> <b>VND</b>	<b>1/4/2023</b> <b>VND</b>
Raw materials	683,881,042,488	264,558,662,711
Tools and supplies	41,848,283,056	39,298,271,667
Work in progress	13,400,739,918	5,488,549,953
Goods on consignment	25,273,285,500	28,131,513,102
Finished goods	24,129,604,512	35,776,139,974
	<hr/>	<hr/>
	788,532,955,474	373,253,137,407
	<hr/>	<hr/>

As at 31 March 2024, inventories with the carrying value of VND788,533 million (1/4/2023: VND373,253 million) were pledged with banks as security for loans granted to the Company (Note 14).



**Ngon Coffee Company Limited**

**Notes to the financial statements for the year ended 31 March 2024 (continued)**

**Form B 09 – DN**  
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**8. Tangible fixed assets**

<b>Cost</b>	<b>Buildings and structures VND</b>	<b>Machinery and equipment VND</b>	<b>Motor vehicles VND</b>	<b>Office equipment VND</b>	<b>Other tangible fixed assets VND</b>	<b>Total VND</b>
Opening balance	268,341,171,119	1,478,804,527,899	7,963,785,926	2,058,713,545	-	1,757,168,198,489
Additions	5,894,054,818	2,809,875,190	982,088,215	991,754,456	53,699,080	10,731,471,759
Disposals	-	(62,899,200)	-	-	-	(62,899,200)
Closing balance	274,235,225,937	1,481,551,503,889	8,945,874,141	3,050,468,001	53,699,080	1,767,836,771,048
<b>Accumulated depreciation</b>						
Opening balance	83,197,529,672	542,170,971,796	2,027,966,380	2,058,713,545	-	629,455,181,393
Charge for the year	13,837,304,812	114,831,020,604	707,176,814	261,115,978	158,787	129,636,776,995
Disposals	-	(47,681,088)	-	-	-	(47,681,088)
Closing balance	97,034,834,484	656,954,311,312	2,735,143,194	2,319,829,523	158,787	759,044,277,300
<b>Net book value</b>						
Opening balance	185,143,641,447	936,633,556,103	5,935,819,546	-	-	1,127,713,017,096
Closing balance	177,200,391,453	824,597,192,577	6,210,730,947	730,638,478	53,540,293	1,008,792,493,748

Included in tangible fixed assets were assets costing VND356,342 million which were fully depreciated as of 31 March 2024 (1/4/2023: VND316,366 million), but which are still in active use.

As at 31 March 2024, tangible fixed assets with net book value of VND1,008,792 million (1/4/2023: VND1,127,713 million) were pledged with banks as security for loans granted to the Company (Note 14).

**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***9. Construction in progress**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Opening balance	27,037,441,212	40,411,398,877
Additions	863,878,745,631	652,118,977,721
Interest expense capitalised	5,638,175,494	12,393,281,149
Transfer to tangible fixed assets	-	(677,886,216,535)
Closing balance	896,554,362,337	27,037,441,212

Major constructions in progress as at the end of the annual accounting period were as follows:

	<b>31/3/2024</b>	<b>1/4/2023</b>
	<b>VND</b>	<b>VND</b>
Freeze fried instant coffee line	896,554,362,337	27,037,441,212

**10. Long-term prepaid expenses**

	<b>Tools and instruments</b>	<b>Others</b>	<b>Total</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>
Opening balance	2,337,274,974	4,364,874,187	6,702,149,161
Additions	11,321,165,723	-	11,321,165,723
Amortisation for the year	(3,772,040,517)	(1,163,966,449)	(4,936,006,966)
Closing balance	9,886,400,180	3,200,907,738	13,087,307,918

**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***11. Accounts payable to suppliers****Accounts payable to suppliers detailed by significant suppliers**

	<b>Cost and amount within payment capacity</b>	
	<b>31/3/2024</b>	<b>1/4/2023</b>
	<b>VND</b>	<b>VND</b>
Louis Dreyfus Commodities Vietnam Company Limited	10,322,596,256	-
Strauss Commodities AG	8,970,067,334	3,665,064,186
Daklak September 2nd Import-Export Company Limited	3,616,492,383	11,577,823,686
Gia Lai Son Huyen Phat One Member Limited Company	-	6,141,973,600
Other suppliers	22,592,126,698	36,743,395,963
	<hr/>	<hr/>
	45,501,282,671	58,128,257,435
	<hr/>	<hr/>



**Ngon Coffee Company Limited**  
**Notes to the financial statements for the year ended 31 March 2024 (continued)**

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**12. Taxes**

**(a) Taxes payable to State Treasury**

	1/4/2023 VND	Incurred VND	Netted-off VND	Paid VND	31/3/2024 VND
Value added tax	-	47,180,857,149	(47,180,857,149)	-	-
Personal income tax	249,688,377	9,278,733,492	-	(4,372,105,345)	5,156,316,524
Foreign contractor tax	35,183,848	13,484,320,188	-	(13,359,039,740)	160,464,296
Other taxes	-	523,339,397	-	(515,182,661)	8,156,736
	284,872,225	70,467,250,226	(47,180,857,149)	(18,246,327,746)	5,324,937,556

**(b) Deductible value added tax**

	1/4/2023 VND	Incurred VND	Netted-off VND	31/3/2024 VND
Deductible value added tax	60,809,267,814	72,314,148,222	(47,180,857,149)	85,942,558,887

**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***13. Accrued expenses**

	<b>31/3/2024</b> <b>VND</b>	<b>1/4/2023</b> <b>VND</b>
Interest expense	18,466,785,711	8,477,062,302
Sale commissions	871,083,642	2,081,107,000
Professional service fees	532,480,000	400,000,000
Maintenance fees	29,166,667	4,276,123,000
Construction costs	18,560,353,903	16,822,152,852
Others	551,174,000	146,456,543
	<hr/>	<hr/>
	39,011,043,923	32,202,901,697

**Ngon Coffee Company Limited**

**Notes to the financial statements for the year ended 31 March 2024 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
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**14. Borrowings**

**(a) Short-term borrowings**

	1/4/2023	Movements during the year		31/3/2024
	Carrying amount/ Amount within repayment capacity VND	Additions VND	Decreases VND	Carrying amount/ Amount within repayment capacity VND
Short-term borrowings	353,334,690,170	2,322,969,516,208	(1,915,422,678,243)	760,881,528,135
Current portion of long-term borrowings	-	106,787,142,964	-	106,787,142,964
	353,334,690,170	2,429,756,659,172	(1,915,422,678,243)	867,668,671,099



**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

Terms and conditions of short-term borrowings were as follows:

	Currency	Annual interest rate	31/3/2024 VND	1/4/2023 VND
Standard Chartered Bank (Vietnam) Limited – Ho Chi Minh City Branch	VND	3.1% - 7.9%	354,625,795,906	353,334,690,170
Citibank, N.A – Ho Chi Minh City Branch	VND	2.9%	240,816,779,945	-
Joint Stock Commercial Bank for Foreign Trade of Vietnam – Dak Lak Branch	VND	2.9%	165,438,952,284	-
			760,881,528,135	353,334,690,170

The short-term borrowings are secured by assets as disclosed in Note 5 and Note 7.

**(b) Long-term borrowings**

Terms and conditions of long-term borrowings were as follows:

	Currency	Annual interest rate	Year of maturity	31/3/2024 VND	1/4/2023 VND
HSBC Bank – Gift City Branch	USD	6.12% - 6.62%	2027	498,340,000,000	473,374,602,630
HSBC Bank – Gift City Branch	USD	6.67%	2029	373,755,000,000	-
				872,095,000,000	473,374,602,630
Repayable within twelve months				(106,787,142,964)	-
Repayable after twelve months				765,307,857,036	473,374,602,630

The long-term borrowings are secured by assets as disclosed in Note 8.

*Breach of loan covenant*

The loan agreements with HSBC Bank – Gift City Branch contain covenants and the Company breached one of the covenants as at 31 March 2024. The Company obtained waiver from bank for this breach.

**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***15. Changes in owner's equity**

	<b>Contributed capital VND</b>	<b>Other capital (*) VND</b>	<b>Retained profits VND</b>	<b>Total VND</b>
<b>Balance as at 1 April 2022</b>	530,000,000,000	-	444,310,532,217	974,310,532,217
Net profit for the year	-	-	413,336,476,783	413,336,476,783
<b>Balance as at 1 April 2023</b>	530,000,000,000	-	857,647,009,000	1,387,647,009,000
Contributed capital	-	227,910,000,000	(227,910,000,000)	-
Net profit for the year	-	-	445,473,115,582	445,473,115,582
<b>Balance as at 31 March 2024</b>	530,000,000,000	227,910,000,000	1,075,210,124,582	1,833,120,124,582

- (\*) During the year, the parent company approved to convert the retained profits of VND227,910 million to contributed capital. As at the end of the annual accounting period, the Company is in the process of amending the Enterprise Registration Certificate to reflect the change in contributed capital. As a result, these amounts were recorded as other capital.

**16. Contributed capital**

The Company's authorised and contributed charter capital were as follows:

	<b>31/3/2024 and 1/4/2023 Authorised and contributed</b>	
	<b>VND</b>	<b>USD equivalent</b>
CCL Products (India) Limited, incorporated in India	530,000,000,000	25,000,000

**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***17. Off balance sheet items****(a) Lease**

The future minimum lease payments under non-cancellable operating leases were as follows:

	<b>31/3/2024</b> <b>VND</b>	<b>1/4/2023</b> <b>VND</b>
Within one year	350,793,504	15,993,504
Within two to five years	63,974,016	63,974,016
More than five years	506,460,960	514,457,712
	<hr/>	<hr/>
	921,228,480	594,425,232

**(b) Foreign currency**

	<b>31/3/2024</b>		<b>1/4/2023</b>	
	<b>Original currency</b>	<b>VND equivalent</b>	<b>Original currency</b>	<b>VND equivalent</b>
USD	8,777,836	216,751,106,817	3,406,597	79,441,874,891
		<hr/>		<hr/>

**(c) Capital expenditure commitments**

As at reporting date, the Company had the following outstanding capital commitments approved but not provided for in the balance sheet:

	<b>31/3/2024</b> <b>VND</b>	<b>1/4/2023</b> <b>VND</b>
Approved and contracted	191,375,942,545	457,225,737,634
Approved but not contracted	-	696,263,000,000
	<hr/>	<hr/>
	191,375,942,545	1,153,488,737,634



**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***18. Revenue from sale of goods**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Total revenue		
▪ Sale of finished goods	3,348,392,746,538	1,897,766,949,904
▪ Sale of merchandise goods	-	4,589,600,730
▪ Others	871,873,227	318,181,818
	<hr/>	<hr/>
	3,349,264,619,765	1,902,674,732,452
	<hr/>	<hr/>
Less revenue deductions		
▪ Sale returns	-	1,832,180,000
	<hr/>	<hr/>
Net revenue	3,349,264,619,765	1,900,842,552,452
	<hr/>	<hr/>

**19. Financial income**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Interest income from current accounts	1,704,231	2,489,200
Realised foreign exchange gains	65,676,845,877	8,733,929,039
Unrealised foreign exchange gains	-	6,439,272,902
	<hr/>	<hr/>
	65,678,550,108	15,175,691,141
	<hr/>	<hr/>

**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***20. Financial expenses**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Interest expense	80,009,682,835	13,921,542,005
Realised foreign exchange losses	35,122,515,748	1,118,137,163
Unrealised foreign exchange losses	24,881,640,961	-
Others	5,733,787,355	-
	<hr/>	<hr/>
	145,747,626,899	15,039,679,168

**21. Selling expenses**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Transportation expenses	34,412,352,990	48,709,221,807
Sale commissions	10,720,248,952	7,659,812,608
Others	1,560,603,796	1,759,050,686
	<hr/>	<hr/>
	46,693,205,738	58,128,085,101

**22. General and administration expenses**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Staff costs	34,479,188,181	6,222,332,696
Depreciation	526,094,391	84,398,312
Taxes, fees and other charges	458,462,050	414,564,683
Outside services	8,084,064,237	2,572,583,899
Others	6,551,296,960	5,520,547,059
	<hr/>	<hr/>
	50,099,105,819	14,814,426,649



**Ngon Coffee Company Limited****Notes to the financial statements for the year ended 31 March 2024 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***23. Production and business costs by elements**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Raw material costs included in production costs and cost of merchandise goods	2,429,602,033,744	1,234,857,321,069
Labour costs and staff costs	103,595,444,852	46,984,014,858
Depreciation	129,636,776,995	73,354,980,230
Outside services	121,369,123,116	99,610,762,840
Others	40,055,762,558	29,223,182,924

**24. Income tax****(a) Reconciliation of effective tax rate**

	<b>For the year ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Accounting profit before tax	445,473,115,582	413,336,476,783
Tax at the Company's tax rate	44,547,311,558	41,333,647,678
Non-deductible expenses	121,393,607	531,505,733
Tax incentives	(44,668,705,165)	(41,865,153,411)
	-	-

**(b) Applicable tax rates**

Under the terms of its Investment Certificate, the Company has an obligation to pay the government income tax at the rate of 10% of taxable profits for 15 years starting from the first year of operation and usual income tax rate for succeeding years. The provision of the Investment Certificate also allows the Company to be exempt from income tax for four years starting from the first year it generates taxable profit (from 2015 to 2018) and entitled to a 50% reduction in income tax for the nine succeeding years (from 2019 to 2027). However, according to the Official Letter No. 1560/CT-TTHT dated 5 June 2018 issued by the Tax Department of Dak Lak Province, the Company is also entitled to be exempt from income tax for entire project life for taxable profits from manufacturing instant coffee from 2015 onwards.

The above tax incentives are not applied to other income, which is taxed at usual income tax rate. The usual income tax rate applicable to enterprises before any incentives is 20%.



**Ngon Coffee Company Limited**

**Notes to the financial statements for the year ended 31 March 2024 (continued)**

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**25. Significant transactions with related parties**

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with the related parties during the year:

	Transaction value	
	For the year ended	For the year ended
	31/3/2024	31/3/2023
	VND	VND
<i>Other related party</i>		
<b>Board of Directors</b>		
Compensation	1,666,353,148	679,656,024
Remuneration	24,501,021,357	-

**26. Non-cash investing activities**


	For the year ended	
	31/3/2024	31/3/2023
	VND	VND
Acquisition of fixed assets and other long-term assets but not yet paid	29,823,990,833	33,534,690,843

27 May 2024

Prepared by:

  
Aluri Chandra Sekhara Rao  
Deputy General Director

Approved by:

  
Naga Bhairava Sudhakar  
Deputy General Director

